

PRODUCT UPDATE

Introducing New Rates on AIG Select-a-Term®

American General Life Insurance Company is pleased to announce new rates on its innovative *AIG Select-a-Term* product. Overall, the new rates represent an average *decrease* of 3 percent—and that's significant in the term business. Even more significant are the double-digit decreases for 40-year-olds—as you will see below. Please note that not all rates for all cases decreased; there are instances of rate increases. However, we made *significant decreases in some of the most common term periods and ages*. Check out some of our price reductions in these “before and after” sample rates:

For a Male, Pref. Nontobacco, Age 40, \$500,000 Face, 20-Year Plan:

- ▶ The annual premium under Select-a-Term 2007 was \$565.00. Under Select-a-Term 2008, the new premium will be **\$475.00** - a reduction of **15.9 percent!**

For a Male, Pref. Plus, Age 40, \$500,000 Face, 20-Year Plan:

- ▶ The annual premium under Select-a-Term 2007 was \$450.00. Under Select-a-Term 2008, the new premium will be **\$380.00** - a reduction of **15.6 percent!**

For a Male, Pref. Plus, Age 40, \$1,500,000 Face, 15-Year Plan:

- ▶ The annual premium under Select-a-Term 2007 was \$815.00. Under Select-a-Term 2008, the new premium will be **\$665.00** - a reduction of **18.4 percent!**

For a Male, Pref. Plus, Age 40, \$1,500,000 Face, 20-Year Plan:

- ▶ The annual premium under Select-a-Term 2007 was \$1,175.00. Under Select-a-Term 2008, the new premium will be **\$980.00** - a reduction of **16.6 percent!**

For a Male, Std. Nontobacco, Age 65, \$1,000,000 Face, 20-Year Plan:

- ▶ The annual premium under Select-a-Term 2007 was \$23,050.00. Under Select-a-Term 2008, the new premium will be **\$18,450.00** - a reduction of **20 percent!**

For a Male, Std. Nontobacco, Age 70, \$1,000,000 Face, 15-Year Plan:

- ▶ The annual premium under Select-a-Term 2007 was \$30,050.00. Under Select-a-Term 2008, the new premium will be **\$25,050.00** – a reduction of **16.6 percent!**

For a Female, Pref. Nontobacco, Age 70, \$1,000,000 Face, 15-Year Plan:

- ▶ The annual premium under Select-a-Term 2007 was \$12,470.00. Under Select-a-Term 2008, the new premium will be **\$9,600.00** – a reduction of **23.0 percent!**

Be sure to use our Rapid Rater at <http://www.aiglifebrokerage.com/display/router.aspx?docid=1342> to quickly find the rates you're looking for!

These new rates are effective January 7, 2008. Important transition rules are detailed below.

- ▶ AIG Select-a-Term applications *currently pending and received before January 14, 2008, which have not yet been issued*, will receive the AIG Select-a-Term 2007 rates, unless the new 2008 rates are requested.
- ▶ *AIG Select-a-Term applications received on or after January 14, 2008 but before February 11, 2008* for customers who want the 2007 rates must clearly indicate “AIG Select-a-Term 2007.” Applications that do not indicate 2007 rates will be issued with the new 2008 AIG Select-a-Term rates in states where approved.

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- ▶ Applications *received February 11, 2008 or later* will be issued with the new 2008 AIG Select-a-Term rates in states where approved.
- ▶ Reissue requests to the new AIG Select-a-Term 2008 rates **will not** be honored.
- ▶ AIG Select-a-Term quotes are available beginning January 7, 2008 on Rapid Rater, WinFlex and Connections for approved states.

State Approvals

- ▶ As of **December 31, 2007**, AIG Select-a-Term (Policy #07007) is available in all states except **MS**. The new 2008 rates are not currently available in the following states: **CT, OR** and **PA**. This product is issued by American General Life Insurance Company and is not available in New York.
- ▶ The normal 30-day transition rules will apply for new state approvals occurring after January 7, 2008.

Marketing Materials

Marketing materials have been created and will be available in our warehouse. Electronic rate books containing the new rates will be available on our Web site January 7, 2008 for download. You can place orders through FastForms on our Web site at www.aiglifebrokerage.com.

- ▶ AGLC102406 Consumer brochure
- ▶ AGLC102405 Producer Guide
- ▶ AGLC102434 Rate Book (PDF only)

AIG Select-a-Term® Policy Form Number 07007 issued by:
American General Life Insurance Company
A member company of American International Group, Inc. (AIG)
2727-A Allen Parkway, Houston, Texas 77019

The underwriting risks, financial obligations and support functions associated with the products issued by American General Life Insurance Company (American General Life) are its responsibility. American International Group, Inc. (AIG) does not underwrite any insurance policy referenced herein. American General Life is responsible for its own financial condition and contractual obligations. American General Life does not solicit business in the state of New York. Policies and riders not available in all states.

Prior to soliciting business, be certain that you are properly licensed and appointed with the insurer and that the product has been approved for sale by the insurer in that state. If uncertain, contact your profit center for assistance.